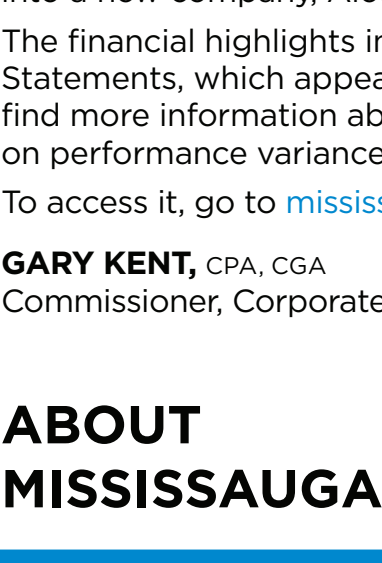


2017 ANNUAL REPORT HIGHLIGHTS

The City of Mississauga, Ontario, Canada for the Fiscal Year Ended December 31, 2017



I'm pleased to present the City of Mississauga's **2017 Annual Report Highlights**, also called the Popular Report. It provides a quick overview of the City's financial position as at December 31, 2017.

We're proud of our tradition of strong financial leadership and transparency in reporting, and hope that you enjoy this report's unique format.

Here you'll read about some of our 2017 achievements, including the City's 14th annual 'AAA-stable' rating from Standard & Poor's, and our continued success in delivering value for money. In spite of ongoing pressures from inflation, increased demand for transit and other services, emergencies, and our obligation to maintain the City's infrastructure, Mississauga ended 2017 financially stronger than in 2016, with a larger accumulated surplus. This was mostly due to growth in its investment in the electricity utility Enersource, which merged in 2017 into a new company, Alectra.

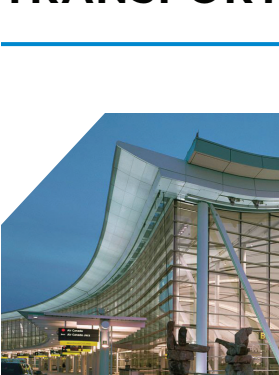
The financial highlights in this report are extracted from the City's Audited Financial Statements, which appear in the 2017 Financial Report. In that report, you will find more information about these highlights and others, as well as explanations on performance variance.

To access it, go to mississauga.ca/portal/cityhall/financereports

GARY KENT, CPA, CGA
Commissioner, Corporate Services and Chief Financial Officer

ABOUT MISSISSAUGA

LOCATION AND SIZE



72,200 acres
AREA OF MISSISSAUGA

772,000
POPULATION

COUNCIL OF MAYOR +11 COUNCILLORS

ECONOMY



73
Fortune
500
COMPANIES

TOP EMPLOYERS
1,000+ EMPLOYEES

Air Canada
Peel District School Board
Trillium Health Partners
Bell Canada
Royal Bank of Canada
City of Mississauga
Walmart Inc.
Dufferin-Peel Catholic
District School Board
TD Canada Trust
Region of Peel



\$1.3 billion
CONSTRUCTION
PERMITS ISSUED

TRANSPORTATION



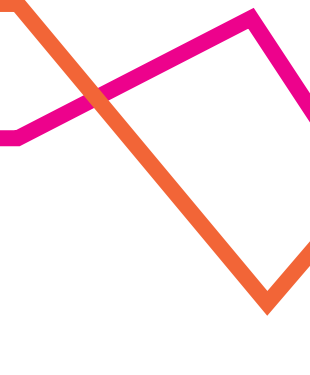
AIRPORT

Toronto Pearson International Airport is located in Mississauga, Canada's busiest airport, among the top 30 in the world.



HIGHWAYS

The only city in the GTA serviced by seven major highways.



RAILWAYS

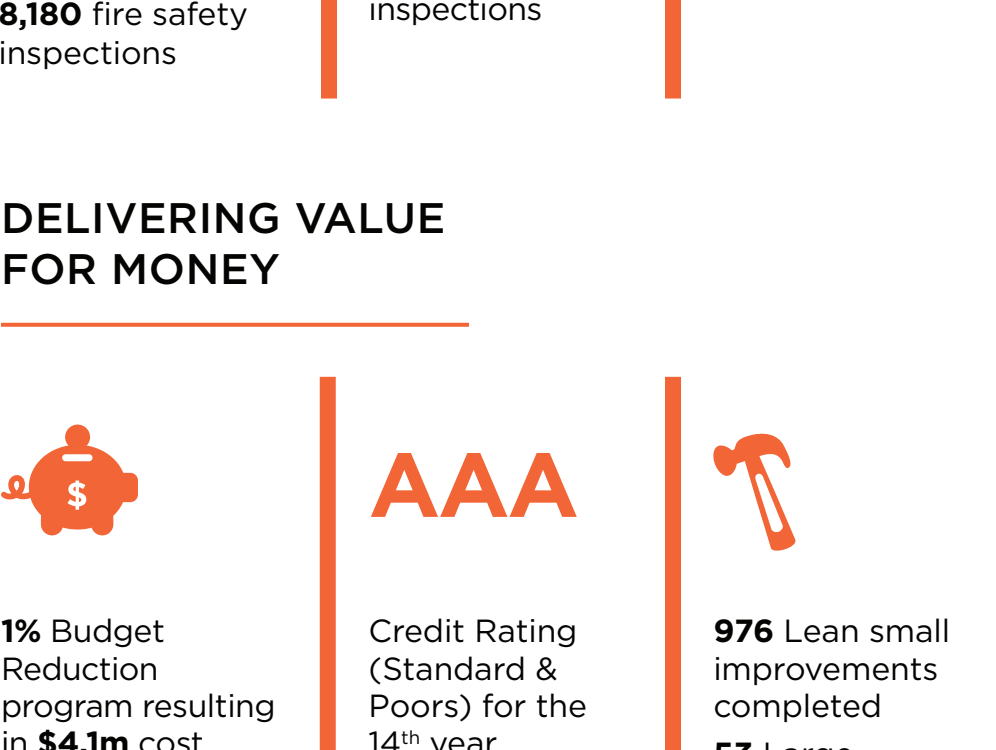
Served by two national railways, Canadian National (CN) and Canadian Pacific (CP).



PUBLIC TRANSIT

MiWay is the third largest municipal transit system in Ontario servicing approximately 39.8 million riders annually.

HIGHER EDUCATION



WITHIN COMMUTING DISTANCE

15
MAJOR
UNIVERSITIES

17
TECHNICAL
COLLEGES

CITY ACTIVITY IN 2017

DELIVERING THE RIGHT SERVICES



717,414 visitors to Celebration Square

179 performances and activity days at Meadowvale Theatre

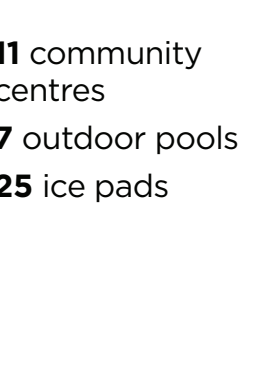


250,286 3-1-1 Citizen Contact Centre calls

44,875 online service requests

4,699 Pingstreet service requests

7 new service options added on Pingstreet

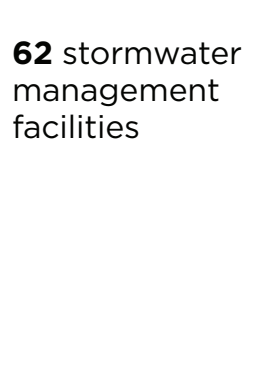


263 playgrounds

3,120 ha of parkland

391,830 hours of parkland maintenance

62,175 trees planted through the One Million Trees program



1.54 million MiWay service hours

82 MiWay transit routes

3,675 MiWay bus stops

10 added transit shelters

45,000 additional MiWay service hours in 2017



7 committee meetings publicly live streamed

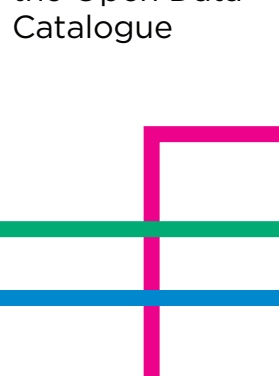


Over 4,000 construction permits issued

79,000 building inspections



35 By-laws actively enforced

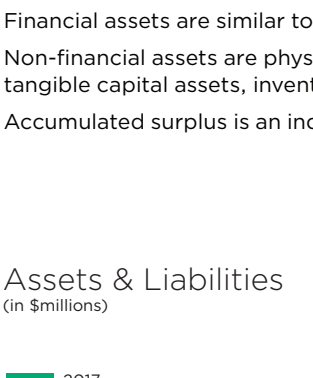


18 libraries

432 public computers

1.3 million items available

DELIVERING VALUE FOR MONEY



1% Budget Reduction program resulting in **\$4.1m** cost savings and efficiencies

AAA

Credit Rating (Standard & Poor's) for the 14th year



976 Lean small improvements completed

53 Large Lean process improvements

2,200 staff with Lean training

\$4.2m in cost avoidance and cost savings since the start of Lean program



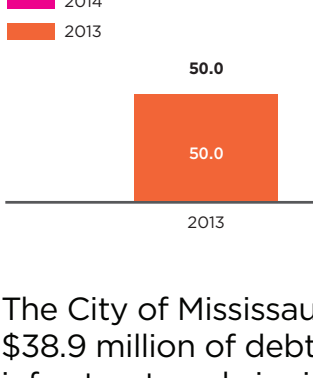
Completion of Mississauga Transitway:

12 Stations

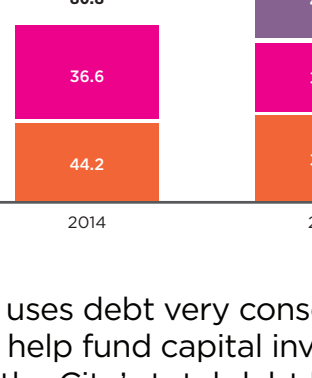
18 kilometre dedicated bus corridor

Crosses the city east-west in **30** minutes

MAINTAINING OUR INFRASTRUCTURE



32,500 City-owned trees maintained



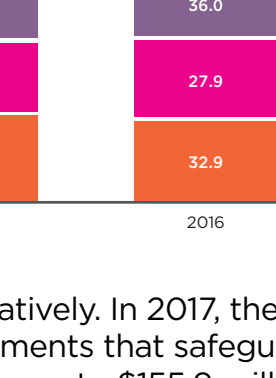
\$4.4 billion worth of roads and bridges

over 5,660 lane km

500 km bike lanes, multi-use trails and off-road trails

261 bridges and culvert structures

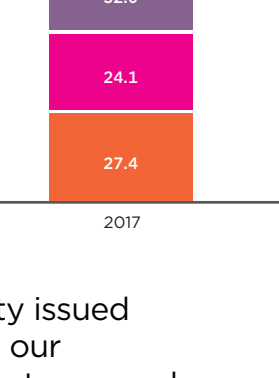
80 rehabilitated railways + 1 bridge



11 community centres

7 outdoor pools

25 ice pads



62 stormwater management facilities

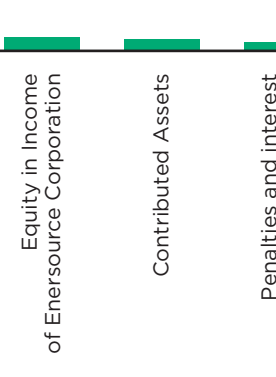
ADVANCING ON OUR STRATEGIC VISION



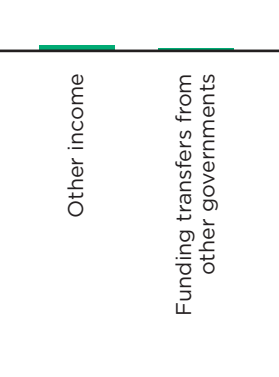
6th largest city in Canada



19 Mississauga stops with Hurontario Light Rail Transit Project



Over **90,000** registered businesses



109 published datasets in the Open Data Catalogue

2017 FINANCIAL HIGHLIGHTS

Assets & Liabilities:

Financial assets in 2017 were \$1.654 billion (2016 \$1.353 billion), an increase of \$301.0 million from the prior year.

STATEMENT OF FINANCIAL POSITION (IN \$'000)	2017	2016
Financial Assets	1,654,024	1,353,382
Total Liabilities	922,380	854,923
Non-Financial Assets	8,123,960	8,029,842
Accumulated Surplus	8,855,604	8,528,301

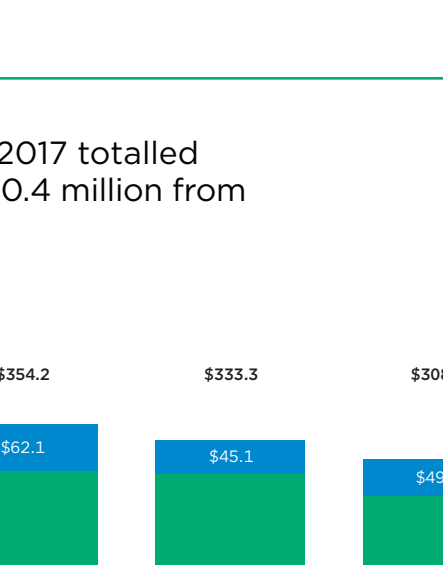
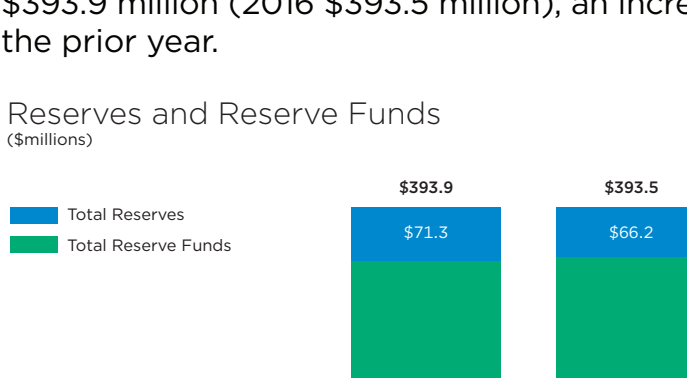
A Statement of Financial Position or Balance Sheet summarizes what the City owns (assets) and owes (liabilities) at a specific point in time.

Financial assets are similar to cash resources and are more liquid than other tangible physical assets.

Non-financial assets are physical assets that are owned and will be used for future services, including tangible capital assets, inventories and prepaid expenses.

Accumulated surplus is an indicator of the City's overall financial health.

Assets & Liabilities (in millions)



\$8.1 billion
CAPITAL ASSETS

Financial liabilities in 2017 were \$922.3 million (2016 \$854.9 million) an increase of \$67.4 million from the prior year. The timing of payments at year end and year-end accruals impacted the cash/investment and liability positions.

We keep our City vital and resilient by maintaining \$8.1 billion of infrastructure assets (net book value), managing associated debt responsibly and planning for the future. For these purposes, Mississauga budgeted and collected a dedicated capital infrastructure and debt repayment levy in 2017 as part of the overall tax levy.

Long-term Debt:

Long-term Debt (Total Outstanding \$155.9 million at the end of 2017)



The City of Mississauga uses debt very conservatively. In 2017, the City issued \$38.9 million of debt to help fund capital investments that safeguard our infrastructure, bringing the City's total debt balance to \$155.9 million at year end. This level of debt is substantially below the debt capacity limits for municipalities specified in provincial regulation.

Revenue & Expenses:

Revenue & Expenses (in millions)

STATEMENT OF OPERATIONS (IN \$'000)

	2017	2016
Total Revenue	1,173,176	885,891
Total Expense	845,873	826,598
Annual Surplus	327,303	59,293

A Statement of Operations or Income Statement is a report showing how much was received (revenues) and spent (expenses). Annual surplus is the difference between revenues and expenses. When the balance is positive, this means that there was enough revenue to cover the expenses.

CONSOLIDATED REVENUES BY TYPE (IN MILLIONS)

Revenues in 2017 were \$1,173.2 million (2016 \$885.9 million), an increase of \$287.3 million.

Taxation revenues (property taxes and taxation from other governments) in 2017 were \$500.1 million (2016 \$470.6 million), an increase of \$29.5 million.

Revenues in the financial statements are different from the budget book:

- Taxation revenue is not included in the budget revenue. Total taxation revenue is equal to the net tax levy
- The treatment of Enersource equity and dividends is accounted for differently in the financial statements and budget book (see below)

The City has a 90% interest in Enersource Corporation and is accounted for on the modified equity basis in the consolidated financial statements.

Expenses in 2017 were \$845.9 million (2016 \$826.6 million), an increase of \$19.3 million.

Expenses in the financial statements are different from budget book in a few ways:

- Amortization and post-employment benefits are included in the City's financial statements but not included or reported in the budget book.
- Transfers to own Reserves and Reserve Funds (R&RFs) are considered as expenses in the budget book. These transfers are eliminated and not included in the financial statements.

- Debt principal payments are considered as expenses in the budget book. However in the financial statements these debt payments are treated as a reduction on the debt amount on the balance sheet.

- Operating expenses in financial statements include non-capitalized costs in capital projects, including labour, materials, contractor services, financial expenses. (TCA reclassification). In the Budget, these costs are considered as capital expenses.

CONSOLIDATED EXPENSES BY TYPE (IN MILLIONS)

CONSOLIDATED EXPENSES BY SERVICE (IN MILLIONS)

Reserves and Reserve Fund balances at the end of 2017 totalled \$393.9 million (2016 \$393.5 million), an increase of \$0.4 million from the prior year.

Reserves and Reserve Funds (in millions)

Reserves and Reserve Funds are established by Council. These funds are set aside to help offset future capital needs, obligations, pressures and costs. They are drawn upon to finance specific purpose capital and operating expenditures as designated by Council, to minimize tax rate fluctuations due to unanticipated expenditure and revenue shortfalls, and to fund ongoing programs.

For full details of the 2017 Financial Report, click on the link below mississauga.ca/portal/cityhall/financereports