



I'm pleased to present the City of Mississauga's **2018 Financial Report Highlights**, also called the Popular Report. This web-based document provides a ready overview of the City's financial position as at December 31, 2018.

We're proud of our enduring tradition of strong financial leadership and transparency in reporting, and hope that you enjoy this report's unique format. Last year, the City of Mississauga was also recognized by the Government Finance Officers Association (GFOA) with the GFOA Popular Annual Financial Reporting Award for its 2017 Annual Financial Report Highlights.

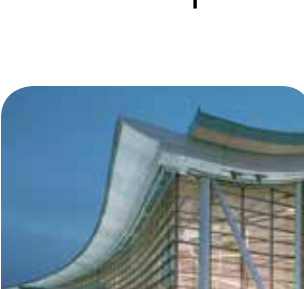
Below you'll read about some of the City's 2018 achievements, including Mississauga's 15th annual 'AAA-Stable' rating from Standard & Poor's, and our ongoing success in delivering value for money. A Financial Condition Assessment performed by BMA Management Consulting in 2018 showed improvement in the City's financial condition over the past four years in virtually every performance metric. Pressures continue from inflation, increased demand for transit and other services, emergencies, and our obligation to maintain the City's infrastructure, yet Mississauga ended 2018 in a stronger financial position than in 2017.

The financial highlights in this report are extracted from the City's Audited Financial Statements, which appear in the 2018 Annual Financial Report. In that report, you will find more information about these highlights and others, as well as explanations for performance variance. To access it, go to mississauga.ca/financereports.

Gary Kent, CPA, CGA, ICD.D.
Commissioner, Corporate Services and Chief Financial Officer

About Mississauga

Location and Size



Council of Mayor and 11 Councillors

72,200 acres
Area of Mississauga

775,000
Population

6th
Largest City in Canada

Economy

75
Fortune 500 COMPANIES

TOP EMPLOYERS 1,000+ EMPLOYEES

- Air Canada
- Peel District School Board
- Trillium Health Partners
- Bell Canada
- Royal Bank of Canada
- City of Mississauga
- Walmart Inc.
- Dufferin-Peel Catholic District School Board
- TD Canada Trust

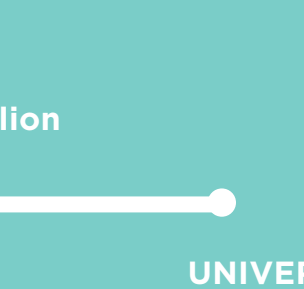
\$1.85 billion
Construction Permits Issued

Transportation



AIRPORT

Toronto Pearson International Airport is located in Mississauga, Canada's busiest airport, among the top 30 in the world.



HIGHWAYS

The only city in the Greater Toronto Area serviced by seven major highways.



RAILWAYS

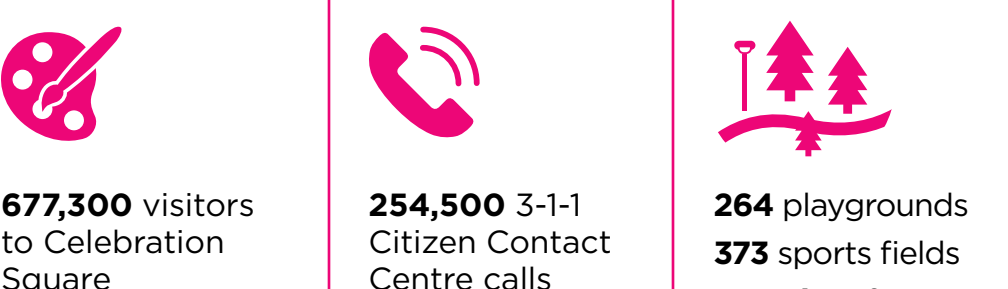
Served by two national railways, Canadian National (CN) and Canadian Pacific (CP).



PUBLIC TRANSIT

MiWay is the third largest municipal transit system in Ontario servicing approximately 40 million riders annually.

Higher Education



SHERIDAN COLLEGE
Hazel McCallion Campus

UNIVERSITY OF TORONTO
MISSISSAUGA

15
MAJOR UNIVERSITIES

17
TECHNICAL COLLEGES

City Activities in 2018

Delivering the Right Services

<p>677,300 visitors to Celebration Square</p> <p>131 performances and activity days at Meadowdale Theatre</p>	<p>254,500 3-1-1 Citizen Contact Centre calls</p> <p>55,640 online service requests</p> <p>6,240 Pingstreet service requests</p>	<p>264 playgrounds</p> <p>373 sports fields</p> <p>3,154 ha of parkland</p> <p>390,000 hours of parkland maintenance</p> <p>62,175 trees planted through the One Million Trees program</p>	<p>1.58 million MiWay service hours</p> <p>82 MiWay transit routes</p> <p>3,400 MiWay bus stops</p> <p>46,000 additional MiWay service hours</p>
<p>90 committee meetings publicly live streamed</p> <p>166 voting locations operated to support 2018 Municipal Elections</p>	<p>9,263 fire safety inspections</p>	<p>Free Wi-Fi provided at 95 City facilities, including libraries, community centres, marinas and arenas</p>	<p>18 libraries</p> <p>450 public computers</p> <p>1 million items available</p>
<p>More than 3,880 construction permits issued</p> <p>78,000 building inspections</p>	<p>2,139 Lean small improvements completed</p> <p>99 large Lean process improvements</p> <p>2,470 staff with Lean training</p> <p>\$6.1 million in cost avoidance and cost savings since the start of Lean Program</p> <p>Received the 2018 Continuous Improvement Excellence Award from Leading Edge Group</p>		

Delivering Value for Money

<p>1% Budget Reduction program resulting in \$3.1 million cost savings and efficiencies</p>	<p>AAA</p> <p>15th consecutive 'AAA-Stable' rating from Standard & Poor's Ratings Services</p>	<p>4% Municipal Accommodation Tax (MAT) introduced to help fund tourism-related activities</p>
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Maintaining our Infrastructure

<p>16,404 City-owned trees maintained</p>	<p>More than 5,660 lane km 327 km bike lanes, multi-use trails and off-road trails maintained</p> <p>264 road bridge structures</p> <p>144 pedestrian bridges</p>	<p>11 community centres</p> <p>7 outdoor pools</p> <p>25 ice pads</p>	<p>64 stormwater management facilities</p>
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Advancing on our Strategic Vision

<p>\$58m secured from Government of Canada's Public Transit Infrastructure Fund</p>	<p>Over 94,395 registered businesses</p>	<p>3</p> <p>Master plans completed</p>
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2018 Financial Highlights

The City of Mississauga's consolidated financial statements have been prepared in accordance with the Municipal Act (Ontario, 2001) and based on the reporting standards set by the Public Sector Accounting Board (PSAB) of CPA Canada.

Assets & Liabilities: Financial assets in 2018 were \$1.78 billion (2017 \$1.65 billion), an increase of \$0.12 billion from the prior year.

STATEMENT OF FINANCIAL POSITION (IN \$000)	2018	2017
Financial Assets	1,776,462	1,654,024
Total Liabilities	991,328	922,380
Non-Financial Assets	8,191,282	8,123,960
Accumulated Surplus	8,976,416	8,855,604

A Statement of Financial Position or Balance Sheet represents a "snapshot" of what the City owns (assets) and owes (liabilities) at a specific point in time. Financial assets are similar to cash and investment resources, and are more liquid than other tangible, physical assets. Liabilities are the existing financial obligations of the City to pay at a future date. Non-financial assets are physical assets that are owned and assets that will be used for future services, including tangible capital assets, inventories, and prepaid expenses. Accumulated surplus is the net position of the City from all years' operations at a point in time, and is an indicator of the City's overall financial health.

Assets & Liabilities: (in \$Millions)



\$8.2 billion
IN CAPITAL ASSETS

Financial liabilities in 2018 were \$991.3 million (2017 \$922.3 million), an increase of \$68.9 million from the prior year. The timing of payments at year end and year-end accruals impacted the cash/investment and liability positions.

We keep our City vital and resilient by maintaining \$8.2 billion of infrastructure assets (net book value), managing associated debt responsibly and planning for the future. For these purposes, Mississauga budgeted and collected a dedicated capital infrastructure and debt repayment levy in 2018 as part of the overall tax levy.

Long-term Debt: (Total Outstanding \$181.5 million at the end of 2018)



The City of Mississauga uses debt very conservatively. In 2018, the City issued \$46.3 million of debt to help fund capital investments that maintain our infrastructure. The City's total debt balance is \$181.5 million at the end of 2018. This level of debt is substantially lower than the limits for municipalities specified in provincial legislation.

Revenue & Expenses: (in \$Millions)

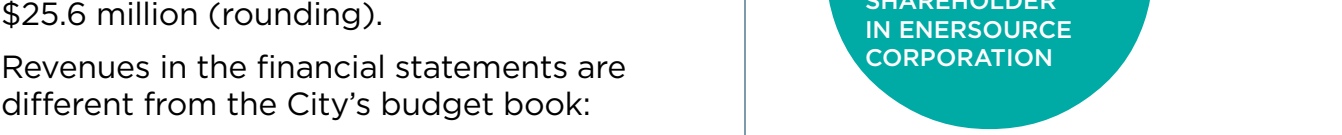


STATEMENT OF OPERATIONS (IN \$000)

	2018	2017
Total Revenues	1,055,657	1,173,176
Total Expenses	934,845	845,873
Annual Surplus	120,812	327,303

A Statement of Operations or Income Statement is a report showing how much was received (revenues) and spent (expenses) over the year. Annual surplus is the difference between revenues and expenses. When the balance is positive, this means that there were enough revenues to cover the expenses.

Consolidated Revenues by Type: (in \$Millions)



Total revenues in 2018 were \$1.06 billion (2017 \$1.17 billion), a decrease of \$117.5 million. Property taxes and taxation from other governments were \$525.8 million (2017 \$500.1 million), an increase of \$25.6 million (rounding). Revenues in the financial statements are different from the City's budget book:

- Taxation revenue is not included in budgeted revenue. Total taxation revenue is equal to the net tax levy.
- The treatment of Enersource equity and dividends is accounted for differently in the financial statements and the budget book (see right).

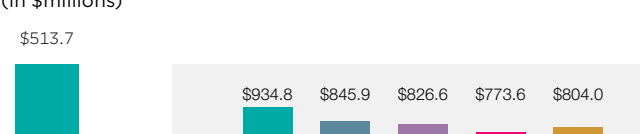
90% SHAREHOLDER IN ENERSOURCE CORPORATION

The City has a 90 per cent interest in Enersource Corporation and is accounted for on the modified equity basis in the consolidated financial statements.

Total expenses in 2018 were \$934.8 million (2017 \$845.9 million), an increase of \$89.0 million (rounding). Expenses in the City's Financial Statements are different from the budget book in a few ways:

- Amortization and post-employment benefits are included in the City's financial statements but not included or reported in the budget book.
- Transfers to own Reserves and Reserve Funds (R&RFs) are considered as expenses in the budget book. These transfers are eliminated and not included in the financial statements.
- Debt principal payments are considered as expenses in the budget book. However, in the financial statements these debt payments are treated as a reduction on the debt amount on the balance sheet.
- Operating expenses in the financial statements include non-capitalized costs in capital projects, including labour, materials, contractor services, and financial expenses. In the budget, these costs are considered as capital expenses.

Consolidated Expenses by Type: (in \$Millions)

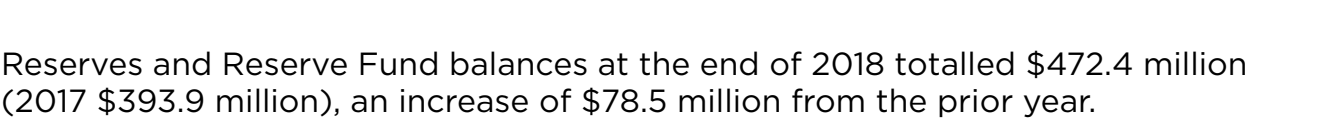


Consolidated Expenses by Service: (in \$Millions)



Reserves and Reserve Fund balances at the end of 2018 totalled \$472.4 million (2017 \$393.9 million), an increase of \$78.5 million from the prior year.

Reserves and Reserve Funds: (in \$Millions)



Reserves and Reserve Funds are established by Council to help offset future capital needs, obligations, pressures and costs. They are drawn upon to finance specific capital and operating costs to minimize tax rate fluctuations due to unanticipated expenditures and revenue shortfalls and to fund ongoing programs. Reserves and Reserve Fund totals do not include development charges and senior government grants that are reported as deferred revenue-obligatory reserve funds on the Statement of Financial Position.

For full details of the 2018 Financial Report, click on the link below mississauga.ca/financereports